



From September 2026

Theme Name	Term	Prior Learning	Skills Developed	Next link in curriculum	Assessed via
1.1 Enterprise and Entrepreneurship	Y10 Aut1	Students will not have had any KS3 specific experience as GCSE Business is an option. Therefore, generic English, Mathematics, Geographical and creative skills will be drawn upon.	• What it takes to be an entrepreneur • Risks and rewards • The role of business enterprise • A01 - Knowledge and understanding of key words • A02 - Application to the case study and why it is significant • A03 - Analysis and explanation of the impact on the business Problem-solving and decision-making skills relevant to business Analytical and evaluation skills Quantitative skills- calculations in a business context Interpretation and use of quantitative data in business context to support, inform and justify Communication and interpersonal skills Application Skills used throughout	1.2 Spotting a business opportunity	Project presentations Case Study Q&As End of Theme Test End of Topic Exam Questions Multiple-choice questions - Short-answer questions - Extended-writing questions



1.2 Spotting a Business Opportunity	Y10 Aut2	Knowledge, skills and development of: 1.1 Enterprise and Entrepreneurship	• Customer needs • Market research • Market segmentation • The competitive environment • A01 - Knowledge and understanding of key words • A02 - Application to the case study and why it is significant • A03 - Analysis and explanation of the impact on the business Problem-solving and decision-making skills relevant to business Analytical and evaluation skills Quantitative skills- calculations in a business context Interpretation and use of quantitative data in business context to support, inform and justify Communication and interpersonal skills Application Skills used throughout Develop an understanding of how these contexts impact on business behaviour Use business terminology to identify and explain business activity	1.3 Putting a business idea into practice	Project research task report Case Study Q&As End of Theme Test End of Topic Exam Questions Multiple-choice questions - Short-answer questions - Extended-writing questions
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			Apply business concepts to familiar and unfamiliar contexts.		
1.3 Putting a business idea into practice	Y10 Spr1	Knowledge, skills and development of: 1.1 Enterprise and Entrepreneurship 1.2 Spotting a Business Opportunity	• Aims and objectives • Business revenue, costs and profit • Cash and cash flow • Sources of business finance • A01 - Knowledge and understanding of key words • A02 - Application to the case study and why it is significant. Use of calculations to interpret data • A03 - Analysis and explanation of the impact on the business Problem-solving and decision-making skills relevant to business Analytical and evaluation skills Quantitative skills- calculations in a business context Interpretation and use of quantitative data in business context to	1.4 Making the business effective	Calculations project Case Study Q&As End of Theme Test End of Topic Exam Questions Multiple-choice questions - Short-answer questions - Extended-writing questions



			support, inform and justify Communication and interpersonal skills Application Skills used throughout Calculations and interpretations in a business context, including: percentages and percentage changes averages revenue, costs and profit break even cash-flow forecasts, including total costs, total revenue and net cash flow		
1.4 Making the Business Effective	Y10 Spr2	Knowledge, skills and development of: 1.1 Enterprise and Entrepreneurship 1.2 Spotting a Business Opportunity 1.3 Putting a business idea into practice	• The options for business start-up and small businesses • Business location • The marketing mix • Business planning and plans • A01 - Knowledge and understanding of key words • A02 - Application to the case study and why it is significant. Use of calculations to interpret data • A03 - Analysis and explanation of the impact on the business Problem-solving and decision-making skills relevant to business Analytical and evaluation skills	1.5 Understanding external influence on businesses	Marketing mix and business planning project Case Study Q&As End of Theme Test End of Topic Exam Questions Multiple-choice questions - Short-answer questions - Extended-writing questions



			Quantitative skills- calculations in a business context Interpretation and use of quantitative data in business context to support, inform and justify Communication and interpersonal skills Application Skills used throughout Apply knowledge and understanding to different business contexts. These include businesses ranging from small enterprises to large multinationals and businesses operating in local, national and global contexts		
1.5 Understanding external influences on businesses	Y10 Sum1	Knowledge, skills and development of: 1.1 Enterprise and Entrepreneurship 1.2 Spotting a Business Opportunity 1.3 Putting a business idea into practice	• Business stakeholders • Different types of technology used by businesses • Legislation and business • The economy and business • External influences • A01 - Knowledge and understanding of key words • A02 - Application to the case study and why it is significant. Use of calculations to interpret data • A03 - Analysis and explanation of the impact on the business	2.1 Growing the business	Pressure groups presentation Case Study Q&As End of Theme Test End of Topic Exam Questions Multiple-choice questions - Short-answer questions - Extended-writing questions



		1.4 Making the Business Effective	Problem-solving and decision-making skills relevant to business Analytical and evaluation skills Quantitative skills- calculations in a business context Interpretation and use of quantitative data in business context to support, inform and justify Communication and interpersonal skills Application Skills used throughout Apply knowledge and understanding to different business contexts. These include businesses ranging from small enterprises to large multinationals and businesses operating in local, national and global contexts		
2.4 making financial decisions	Y10 Sum2	Knowledge, skills and development of: 1.1 Enterprise and Entrepreneurship 1.2 Spotting a Business Opportunity	• Business calculations • Understanding business performance • Analysing business data and statistics • A01 - Knowledge and understanding of key words • A02 - Application to the case study and why it is significant. Use of calculations to interpret data • A03 - Analysis and explanation of the impact on the business	2.5 Making human resource decisions	Q&As on financial data Case Study Q&As End of Theme Test End of Topic Exam Questions Multiple-choice questions - Short-answer questions - Extended-writing questions



		1.3 Putting a business idea into practice	Problem-solving and decision-making skills relevant to business		
		1.4 Making the Business Effective	Analytical and evaluation skills		
		1.5 Understanding external influences on businesses	Quantitative skills - calculations in a business context Interpretation and use of quantitative data in business context to support, inform and justify Communication and interpersonal skills		
		2.1 Growing the business	Application Skills used throughout		
		2.2 Making marketing decisions			
		2.3 making product decisions			