



From September 2026 onwards

Topic name	Term	Skills developed	Previous learning	Next link in curriculum
3.1 Business Objectives and Strategy 3.1.1 Corporate objectives 3.1.2 Theories of corporate strategy 3.1.3 SWOT analysis 3.1.4 Impact of external influences	Aut1 RP	- Corporate objectives - Theories of corporate strategy - SWOT analysis - Impact of external influences Critical thinking Quantitative Analytical Evaluation Decision-making skills Students will apply their knowledge and understanding to real-life business contexts, with updated content to reflect the issues impacting on modern businesses. Students will develop transferable skills that support higher education study and the transition to employment, including numeracy, communication, an understanding of the business environment and commercial awareness. AO1 : Demonstrate knowledge of terms/concepts AO2: Apply knowledge and understanding to various business contexts AO3: Analyse issues within a business AO4 : Evaluate business arguments and use qualitative and quantitative evidence to support informed judgements relating to business issues	Students MUST have completed BOTH THEME 1 AND THEME 2 GCE BUSINESS in order to progress through the following themes	3.2 Business Growth 3.2.1 Growth 3.2.2 Mergers and takeovers 3.2.3 Organic growth 3.2.4 Reasons for staying small
3.2 Business Growth 3.2.1 Growth 3.2.2 Mergers and takeovers 3.2.3 Organic growth 3.2.4 Reasons for staying small	Aut1 RP	- Growth - Mergers and takeovers - Organic growth - Reasons for staying small Critical thinking Quantitative Analytical Evaluation Decision-making skills Students will apply their knowledge and understanding to real-life business contexts, with updated content to reflect the issues impacting on modern businesses. Students will develop transferable skills that support higher	3.1 Business Objectives and Strategy and ALL THEME 2	3.3 Decision-Making Techniques 3.3.1 Quantitative sales forecasting 3.3.2 Investment appraisal 3.3.3 Decision trees 3.3.4 Critical Path Analysis



		education study and the transition to employment, including numeracy, communication, an understanding of the business environment and commercial awareness. AO1 : Demonstrate knowledge of terms/concepts AO2: Apply knowledge and understanding to various business contexts AO3: Analyse issues within a business AO4 : Evaluate business arguments and use qualitative and quantitative evidence to support informed judgements relating to business issues		
3.3 Decision-Making Techniques 3.3.1 Quantitative sales forecasting 3.3.2 Investment appraisal 3.3.3 Decision trees 3.3.4 Critical Path Analysis	Aut2 RP	- Quantitative sales forecasting - Investment appraisal - Decision trees - Critical path analysis Critical thinking Quantitative Analytical Evaluation Decision-making skills Students will apply their knowledge and understanding to real-life business contexts, with updated content to reflect the issues impacting on modern businesses. Students will develop transferable skills that support higher education study and the transition to employment, including numeracy, communication, an understanding of the business environment and commercial awareness. AO1 : Demonstrate knowledge of terms/concepts AO2: Apply knowledge and understanding to various business contexts AO3: Analyse issues within a business AO4 : Evaluate business arguments and use qualitative and quantitative evidence to support informed judgements relating to business issues	3.2 Business Growth and ALL THEME 2	3.4 Influences on Business Decisions 3.4.1 Corporate influences 3.4.2 Corporate culture 3.4.3 Shareholders versus stakeholders 3.4.4 Business ethics
3.4 Influences on Business Decisions 3.4.1 Corporate influences 3.4.2 Corporate culture	Spr1 RP	- Corporate influences - Corporate culture - Shareholders versus stakeholders - Business ethics Critical thinking Quantitative	3.3 Decision-Making Techniques and ALL THEME 2	3.5 Assessing Competitiveness 3.5.1 Interpretation of financial statements 3.5.2 Ratio Analysis 3.5.3 Human Resources



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3.5 Assessing Competitiveness 3.5.1 Interpretation of financial statements 3.5.2 Ratio Analysis 3.5.3 Human Resources	Spr1 RP	● Interpreting financial statements ● Ratio analysis ● Human resources Critical thinking Quantitative Analytical Evaluation Decision-making skills Students will apply their knowledge and understanding to real-life business contexts, with updated content to reflect the issues impacting on modern businesses. Students will develop transferable skills that support higher education study and the transition to employment, including numeracy, communication, an understanding of the business environment and commercial awareness. AO1 : Demonstrate knowledge of terms/concepts AO2: Apply knowledge and understanding to various business contexts AO3: Analyse issues within a business AO4 : Evaluate business arguments and use qualitative and quantitative evidence to support informed judgements relating to business issues	3.4 Influences on Business Decisions and ALL THEME 2	3.6 Managing Change 3.6.1 Causes and effects of change 3.6.2 Key factors in change 3.6.3 Scenario planning



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4.1 Globalisation 4.1.1 Growing economies 4.1.2 International trade and business growth 4.1.3 Factors contributing to increased globalisation 4.1.4 Protectionism 4.1.5 Trading blocs	Aut1 EM - Growing economies - International trade and business growth - Factors contributing to globalisation - Protectionism - Trading blocs Critical thinking Quantitative Analytical Evaluation Decision-making skills Students will apply their knowledge and understanding to real-life business contexts, with updated content to reflect the issues impacting on modern businesses. Students will develop transferable skills that support higher education study and the transition to employment, including numeracy,	ALL THEME 1	4.2 Global Markets and Business Expansion 4.2.1 Conditions that prompt trade 4.2.2 Assessment of a country as a market 4.2.3 Assessment of a country as a production location 4.2.4 Reasons for global mergers or joint ventures 4.2.5 Global competitiveness



		communication, an understanding of the business environment and commercial awareness. AO1 : Demonstrate knowledge of terms/concepts AO2: Apply knowledge and understanding to various business contexts AO3: Analyse issues within a business AO4 : Evaluate business arguments and use qualitative and quantitative evidence to support informed judgements relating to business issues		
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4.3 Global Marketing 4.3.1 Marketing 4.3.2 Niche markets 4.3.3 Cultural/social factors	Aut2 EM	● Marketing ● Cultural and social issues Critical thinking Quantitative Analytical	4.2 Global Markets and Business Expansion and ALL THEME 1	4.4 Global Industries and Companies 4.4.1 The impact of MNCs 4.4.2 Ethics 4.4.3 Controlling MNCs



		Evaluation Decision-making skills Students will apply their knowledge and understanding to real-life business contexts, with updated content to reflect the issues impacting on modern businesses. Students will develop transferable skills that support higher education study and the transition to employment, including numeracy, communication, an understanding of the business environment and commercial awareness. AO1 : Demonstrate knowledge of terms/concepts AO2: Apply knowledge and understanding to various business contexts AO3: Analyse issues within a business AO4 : Evaluate business arguments and use qualitative and quantitative evidence to support informed judgements relating to business issues		
4.4 Global Industries and Companies 4.4.1 The impact of MNCs 4.4.2 Ethics 4.4.3 Controlling MNCs	Spr1 EM	• Niche markets • Ethics • Controlling MNCs Critical thinking Quantitative Analytical Evaluation Decision-making skills Students will apply their knowledge and understanding to real-life business contexts, with updated content to reflect the issues impacting on modern businesses. Students will develop transferable skills that support higher education study and the transition to employment, including numeracy, communication, an understanding of the business environment and commercial awareness. AO1 : Demonstrate knowledge of terms/concepts AO2: Apply knowledge and understanding to various business contexts AO3: Analyse issues within a business AO4 : Evaluate business arguments and use qualitative and quantitative evidence to support informed judgements relating to business issues	4.3 Global Marketing and ALL THEME 1	• Revision and Exam Preparation



Revision and Exam Preparation	Spr2- Sum1 EM & RP • Revision of all four themes in preparation for final examinations Critical thinking Quantitative Analytical Evaluation Decision-making skills Students will apply their knowledge and understanding to real-life business contexts, with updated content to reflect the issues impacting on modern businesses. Students will develop transferable skills that support higher education study and the transition to employment, including numeracy, communication, an understanding of the business environment and commercial awareness. AO1 : Demonstrate knowledge of terms/concepts AO2: Apply knowledge and understanding to various business contexts AO3: Analyse issues within a business AO4 : Evaluate business arguments and use qualitative and quantitative evidence to support informed judgements relating to business issues	4.4 Global Industries and Companies and ALL THEME 1	Link to Degree level Topic areas such as Students will apply their knowledge and understanding to real-life business contexts, with updated content to reflect the issues impacting on modern businesses. Students will develop transferable skills that support higher education study and the transition to employment, including numeracy, communication, an understanding of the business environment and commercial awareness.
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